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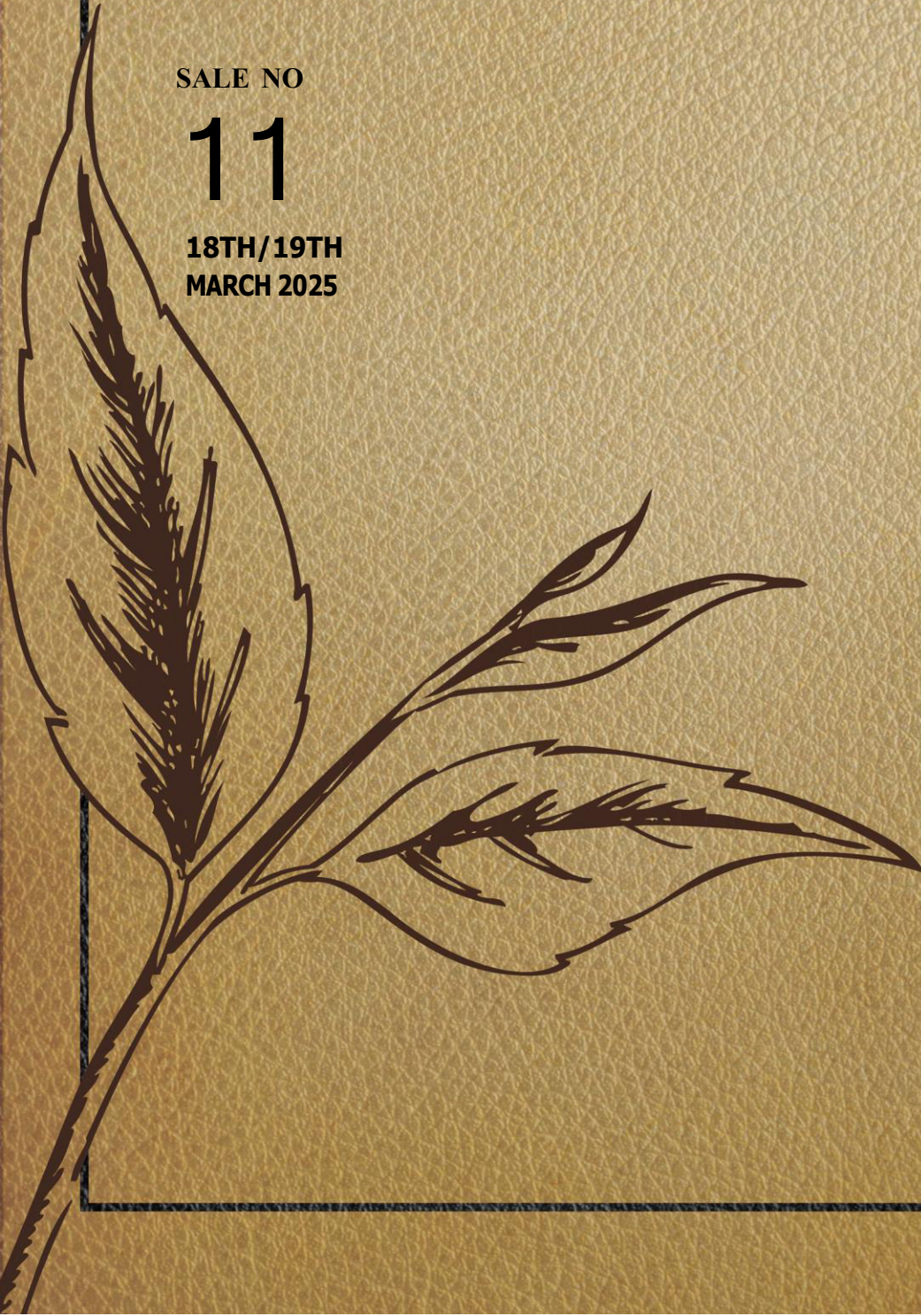
FORBES & WALKER TEA BROKERS PVT LTD

WEEKLY TEA MARKET REPORT

SALE NO

11

**18TH/19TH
MARCH 2025**



Overall Market

	QTY (M/KGS)	DEMAND
Ex Estate	0.94	Less
High & Medium	0.53	Fair
Leafy	0.63	Fair
Semi Leafy	0.55	Fair
Tippy/Small Leaf	0.75	Fair
Premium Flowery	0.04	Fair
Off Grade	0.70	Irregular
Dust	0.46	Fair
Total	4.87	Fair general

ORDER OF SALE

SALE NO : 11

18TH/19TH MARCH 2025

EX-ESTATE	LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM	HIGH & MEDIUM/OFF GRADE /DUST
Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
Ceylon Tea Brokers PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Lanka Commodity Brokers Ltd
Lanka Commodity Brokers Ltd	Asia Siyaka Commodities PLC	Bartleet Produce Marketing (Pvt) Ltd
John Keells PLC	Eastern Brokers Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd
Bartleet Produce Marketing (Pvt) Ltd	John Keells PLC	Asia Siyaka Commodities PLC
Asia Siyaka Commodities PLC	Lanka Commodity Brokers Ltd	John Keells PLC

AUCTION DETAILS

AT THIS WEEK'S SALE 9,731 LOTS TOTALLING 4,872,941 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	899	937,045
Main Sale - High & Medium	1,268	532,570
Low Grown - Leafy	1,758	635,170
Low Grown - Semi Leafy	1,390	547,101
Low Grown - Tippy	1,634	749,722
Premium Flowery	285	38,354
Off Grades	1,954	697,918
Dust	543	465,061
Total	9,731	4,872,941
Re - Prints	755	388,056

SETTLEMENT DATES

21/03/2025 25/03/2025 26/03/2025

10% Payment Buyers Prompt Sellers Prompt

Quality

A few select seasonal Westerns continued to be on offer, whilst mostly lower to last. Nuwara Eliyas were irregular, whilst the Low Grown together with the Uva/Uda Pussellawas showed no significant change.

COMMENTS

Total auction offerings dropped below the 5.0 M/Kgs and totalled 4.8 M/Kgs this week. The lowest volume on offer since Sale No. 47 of 26/27 November 2024. There was fair demand.

Ex-Estate offerings showed an increase and totalled 0.9 M/Kgs from the 0.8 M/Kgs on offer the previous week. Overall quality of teas from the Western slopes showed a decline, in general, with fewer seasonal teas on offer. Teas from the Eastern sector showed no significant change.

Select high-priced Best Western BOP/BOPF's of last week declined by Rs. 100-200 per kg, whilst a selection of seasonal teas, particularly in the Below Best category, which maintained reasonable levels of quality continued to sell well at firm to dearer rates appreciating up to Rs. 100 per kg. Wide price disparity between consecutive invoices, at times, following minimalistic quality variances - a general phenomenon experienced at the sale. At the lower end of the market, BOP's were neglected and often difficult of sale. Corresponding BOPF's - Cleaner/coloury sorts continued to sell around firm rates, whilst the others which commenced firm tended to decline towards the close. BOPF's, particularly in this category, continued to secure a premium of approximately Rs. 150-200 per kg. Nuwara Eliya BOP's were easier following quality, whilst the corresponding BOPF's sold at irregular rates. Uda Pussellawa BOP's were mostly unsold due to a lack of suitable bids, whilst the corresponding BOPF's sold around last week's levels. Uva - A few select BOP invoices sold at firm to dearer rates, whilst the others were unsold. Corresponding BOPF's - A few clean leaf teas were firm, whilst the others declined by Rs. 50 per kg and more.

CTC teas continued to sell around last.

Shippers to the UK and the Continent were fairly active on the seasonal teas. There appeared to be less activity from shippers to Japan and South Africa, whilst the Tea Bag sector remained fairly active. Shippers to the CIS and Middle East lent fair support.

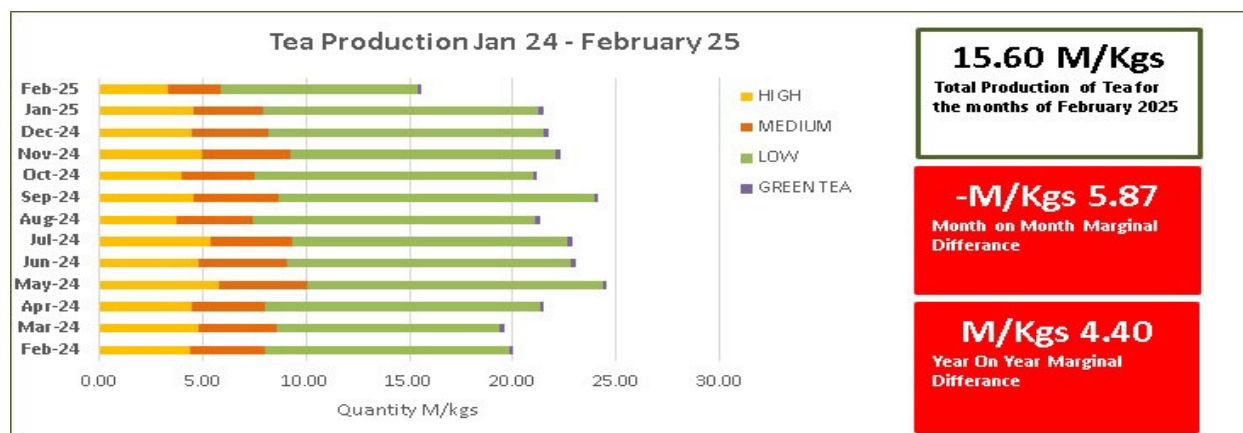
Low Grown comprised of 1.9 M/Kgs and met with fair demand.

In the Leafy and Semi-Leafy catalogues, Select Best and Best BOP1's were firm, whilst the balance together with the bolder varieties were easier. OP1's, in general, were firm. Well-made OP's were easier, whilst the Below Best and the bottom were firm. Well-made OPA's together with the Below Best varieties declined, whilst the teas at the bottom sold around last levels. Select Best PEK's were firm, whilst the Best and Below Best varieties were firm to selectively dearer. However, the mixed/open varieties were easier, whilst the balance sold around last levels. Select Best PEK1's were firm, whilst the Best and Below Best together with cleaner teas at the bottom appreciated. The balance too followed a similar trend.

In the Tippy catalogue, Select Best FBOP's were firm, whilst the Best and Below Best together with the bolder varieties were easier. Teas at the bottom were firm. Select Best FF1's were firm, whilst the Best and cleaner Below Best were firm to dearer. Balance were irregular following quality.

In the Premium catalogue, Very Tippy teas met with a good demand and were firm. The Best and Below Best followed a similar trend. Teas at the bottom were irregular. However, the Leafier varieties were selectively dearer.

NATIONAL TEA PRODUCTION



➤ Production for the Month was recorded at 15.59 M/Kgs in February 2025 (↓ 4.40 M/Kgs)

➤ Cumulative Quantity produced stands at 37.16 M/Kgs (↓ 1.37 M/Kgs)

February 2025/2024/2023

* Sri Lanka Tea Production for the month of February 2025 totalled 15.59 M/Kgs, recording a decrease of 4.40 M/Kgs vis-à-vis 19.99 M/Kgs of February 2024. All Elevations have recorded a decline in comparison with the corresponding month of 2024.

* Compared to 18.76 M/Kgs of February 2023, the corresponding month in 2025 shows a decreased of 3.16 M/Kgs (Refer table below).

ELEVATION	TOTAL		(2025-2024)		TOTAL	(2025-2023)	
	2025	2024	Variance (M/Kg)	%	2023	Variance (M/Kg)	%
HIGH	3,359,208	4,420,844	-1.06	-24.01%	4,193,821	-0.83	-19.90%
MEDIUM	2,522,925	3,563,853	-1.04	-29.21%	3,012,440	-0.49	-16.25%
LOW	9,555,791	11,826,047	-2.27	-19.20%	11,360,354	-1.80	-15.88%
GREEN TEA	158,205	185,270	-0.03	-14.61%	190,435	-0.03	-16.92%
TOTAL	15,596,129	19,996,014	-4.40	-22.00%	18,757,050	-3.16	-16.85%

January-February 2025/2024/2023

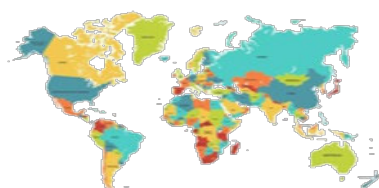
* January-February 2025 cumulative production totalled 37.16 M/Kgs, recording a decrease of 1.37 M/Kgs vis-à-vis 38.53 M/Kgs of January-February 2024. Compared to the corresponding period in 2024, High Growners have a positive variance, whilst the Medium Growners and Low Growners show a decrease in the year 2025.

* Compared to 37.23 M/Kgs of January-February 2023, cumulative production of 2025 shows a decline of 0.07 M/Kgs. On a cumulative basis, apart from the High Growners, all elevations have shown negative variances over the corresponding period of 2023 (Refer table below).

ELEVATION	TOTAL		(2025-2024)		TOTAL	(2025-2023)	
	2025	2024	Variance (M/Kg)	%	2023	Variance (M/Kg)	%
HIGH	7,938,336	7,896,671	0.04	0.53%	7,741,122	0.20	2.55%
MEDIUM	5,917,948	6,106,610	-0.19	-3.09%	5,436,791	0.48	8.85%
LOW	22,958,700	24,195,524	-1.24	-5.11%	23,698,685	-0.74	-3.12%
GREEN TEA	349,411	333,271	0.02	4.84%	352,069	0.00	-0.75%
TOTAL	37,164,395	38,532,076	-1.37	-3.55%	37,228,667	-0.07	-0.17%

(Refer statistical details on Page No. 15)

NATIONAL TEA EXPORTS



Key Highlights:

- * Ceylon Tea Exports for the month was recorded at 20.40 M/Kgs - (Decrease of 1.91 M/Kgs YoY)
- * Cumulative Exports totalled 39.77 M/Kgs - (Decrease of 1.30 M/Kgs YoY) in comparison with January-February 2024 total of 41.07 M/Kgs
- * F.O.B Value for the month recorded Rs. 1,737.52 (USD 5.89), recording a Rs. 51.91 decrease (Increase of USD 0.13) against the corresponding month in 2024.
- * Iraq retains the top position amongst leading importer countries of Ceylon Tea for the cumulative period in 2025.

February 2025/2024

* Tea Exports for the month of February 2025 totalled 20.40 M/Kgs, showing a decline of 1.91 M/Kgs vis-à-vis 22.31 M/Kgs of February 2024. All categories, except for Packeted Tea, have recorded negative variances in comparison with the corresponding month of the previous. FOB value in February 2025 was recorded at Rs. 1,737.25, a decline of Rs. 51.91 YoY compared to Rs. 1,789.43 of February 2024. In USD terms, however, the month of February witnessed an increase of 0.13 in comparison February 2024 (Refer table below).

	Quantity		Variance	Approx. FOB per kg Rs			Approx. FOB per kg USD		
	2025	2024		2025	2024	Variance	2025	2024	Variance
Tea In Bulk	8,973,112	11,049,741	-2,076,630	1,456.02	1,536.28	-80.26	4.94	4.95	-0.01
Tea Packets	8,641,200	8,292,707	348,492	1,641.92	1,706.41	-64.49	5.57	5.49	0.07
Tea Bags	2,138,240	2,263,673	-125,433	2,661.80	2,748.40	-86.61	9.03	8.85	0.18
Instant	259,163	295,699	-36,535	3,662.48	3,189.59	472.88	12.42	10.27	2.15
Green Tea	386,594	410,526	-23,931	4,005.44	3,983.86	21.58	13.58	12.83	0.76
Grand Total	20,398,308	22,312,346	-1,914,038	1,737.52	1,789.43	-51.91	5.89	5.76	0.13

Source - Sri Lanka Customs/Oanda Exchange Rates

JANUARY-FEBRUARY 2025/2024

* January-February 2025 cumulative exports totalled 39.77 M/Kgs, recording a decline of 1.30 M/Kgs vis-à-vis 41.07 M/Kgs of January-February 2024. Tea Packets, Tea Bags and Instant Tea segments have recorded positive variances, whilst Tea in Bulk and Green Tea categories have witnessed a decline against the same period of the previous year.

* FOB value for the period stood at Rs. 1,730.34, a decrease of Rs. 40.58 (increase of USD 0.25) vis-à-vis Rs. 1,770.92 of January-February 2024.

* All categories except for Instant Tea showed negative variances in LKR terms in FOB value, whilst gains were recorded in USD terms in all categories when compared to the corresponding period in 2024 (Refer table below).

	Quantity		Variance	Approx. FOB per kg Rs			Approx. FOB per kg USD		
	2025	2024		2025	2024	Variance	2025	2024	Variance
Tea In Bulk	17,214,676	19,608,749	-2,394,073	1,472.04	1,518.29	-46.25	5.00	4.82	0.18
Tea Packets	17,133,606	16,135,167	998,439	1,624.72	1,693.51	-68.79	5.52	5.37	0.14
Tea Bags	4,244,593	4,132,171	112,422	2,639.47	2,730.72	-91.25	8.96	8.67	0.29
Instant	459,029	446,179	12,850	3,587.53	3,180.39	407.15	12.18	10.09	2.09
Green Tea	720,931	754,075	-33,143	3,873.05	3,903.38	-30.33	13.15	12.39	0.76
Grand Total	39,772,836	41,076,341	-1,303,505	1,730.34	1,770.92	-40.58	5.87	5.62	0.25

Source - Sri Lanka Customs / Oanda Exchange Rates

Iraq ranks at No. 1 amongst major importers of Ceylon Tea with a total of 5.96 M/Kgs, an increase of 13% YoY in January-February 2025 against the previous year's 5.30 M/Kgs, whilst Russia at 2nd place has witnessed a decline of 10% YoY with 4.08 M/Kgs vis-à-vis 4.52 M/Kgs recorded in 2024. Libya has shown significant improvement for the year 2025 with an increase of 653% having imported 3.63 M/Kgs vis-à-vis 0.48 M/Kgs in the year 2024. The U.A.E. with 2.78 M/Kgs (44% decrease YoY) followed by Türkiye 1.96 M/Kgs (34% decrease YoY), Chile 1.84 M/Kgs (26% increase YoY). Saudi Arabia has secured 7th place with 1.59 M/Kgs edging over China 1.59 M/Kgs, Azerbaijan 1.50 M/Kgs and followed by Iran 1.29 M/Kgs who has witnessed a notable decline of 55% from 2.9 M/Kgs in the year 2024 only having imported 1.29 M/Kgs for the year in progress.(Refer statistical details on Page Nos. 16 and 17).

World Tea News

Secrets of purple tea reveal

Purple tea is a rare variety found in select regions such as Kenya, China, India, Sri Lanka and Southeast Asia. Known for its striking color and high levels of anthocyanins, it has gained global attention for its health benefits, including antioxidant, anti-inflammatory, and metabolic-boosting properties.

Anthocyanins (a class of health-boosting flavonoids) accumulate in purple tea varieties. Anthocyanins are pigments that give plants colors ranging from red to purple. Besides contributing to coloration, these compounds have strong antioxidant properties that make them valuable in combating oxidative stress, a factor in aging and many chronic diseases.

For consumers, purple tea's anthocyanins offer a natural source of antioxidants that can improve overall health. These compounds have been shown to reduce inflammation, protect against neurodegeneration, and support cardiovascular health.

For the tea industry, this discovery provides a valuable tool for developing high-value, health-focused tea cultivars. Purple tea's rarity and growing demand in global markets make it an attractive option for farmers seeking premium products. Additionally, understanding the genetics behind anthocyanin production could help improve the resilience of tea plants to environmental stressors, such as pests and extreme weather.

The findings could lead to the development of new tea varieties with enhanced functional benefits, creating opportunities for the global tea market.

Source: STiR Coffee & Tea (Extracts), Courtesy: Tea Exporters' Association Sri Lanka

CROP AND WEATHER

FOR THE PERIOD 11 -17 March 2025

Western/Nuwara Eliya Regions



Certain areas in the Western Region reported occasional showers, whilst the Nuwara Eliya Region reported bright weather throughout the week. Rain is expected in the Western Region in the week ahead according to the Department of Meteorology.

Uva/Udapussellawa Regions



Both regions reported sunny weather throughout the week. According to the Department of Meteorology, misty conditions are expected in the Uva Region in the week ahead.

Low Grown



The Low Grown Region reported sunny weather and occasional showers throughout the week. The Department of Meteorology expects misty conditions in the Low Grown Region in the week ahead.

Crop

The Western, Nuwara Eliya, and Low Grown regions showed a slight increase in the crop intake, whilst the Uva and Uda Pussellawa regions showed a significant increase.

HIGH GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

BOP

Best Western's - Select high-priced teas of last week were irregular and easier, whilst a selection of teas with seasonal character appreciated by Rs. 100 per kg and more following special inquiry. Others were irregular and mostly easier. In the Below Best category, here again, a few select invoices appreciated, whilst the others were irregular and easier. At the lower end, teas were mostly unsold due to a lack of suitable bids. Nuwara Eliya's were mostly easier following quality. Uda Pussellawa's were mostly unsold due to a lack of suitable bids. Uva's - A few select invoices sold Rs. 50 per kg lower on last levels, whilst the others were mostly unsold due to a lack of suitable bids.

BOPE

Best Western's - Select high-priced teas of last week declined by Rs. 100-200 per kg, whilst a selection of teas with seasonal character continued to sell around last week's levels. In the Below Best category, a selection of improved teas were firm and dearer by Rs. 50-100 per kg, whilst the others were irregular. At the lower end, clean leaf/coloury teas were generally firm, whilst the others which commenced firm tended to decline as the sale progressed. Nuwara Eliya's sold around last week's levels with price fluctuations following quality. Uda Pussellawa's were barely steady. Uva's - Clean leaf teas were firm, whilst the others declined by Rs. 50 per kg and more.

OP/OPA

Well-made varieties were firm, whilst the others were dearer by Rs. 20-40 per kg. Poorer sorts appreciated by Rs. 30-50 per kg.

PEKOE/PEKOE1

Flavours PEK's were firm. Orthodox Leafy PEK's were irregularly easier, whilst the PEK1's were firm to dearer by Rs. 30-50 per kg. A few Best Rotovane PEK's sold at last levels following special inquiry, whilst the balance declined by Rs. 50 per kg and more. Teas in the Below Best category, where quality was maintained, gained by Rs. 20-40 per kg and more, whilst the others sold at last levels. Poorest on offer were unsold due to a lack of suitable bids.

FBOP/FBOPF1

Flavours FBOP's were firm, whilst the Orthodox Leafy FBOP/FBOPF1s in the Best category were firm to easier by Rs. 50 per kg and more at times, whilst the teas at the lower end were firm.

QUOTATIONS LKR SALE DTE	BOP		BOPE		PEKOE/FBOP		OP	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
Best Westerns	1400-3050	1440 - 2750	1480-1950	1440 - 1650	1360-1650	1320 - 1550	1260-1340	1260 - 1320
Below Best Westerns	1200-1380	1200 - 1380	1280-1440	1240 - 1420	1160-1340	1140 - 1300	1160-1240	1140 - 1240
Plainer Westerns	820-1120	880 - 1100	900-1260	880 - 1220	920-1140	960 - 1120	1060-1140	1000 - 1120
Nuwara Eliyas	1200	N/A	1320-1420	1340 - 1500	1080-1420	1000 - 1320	1180-1240	1200 -
Brighter Uda Pussellawas	1040	1040 -	1100-1160	1100 - 1140	1260-1460	1320 - 1600	1220-1340	1240 - 1380
Other Uda Pussellawas	960	N/A	1000-1040	1020 - 1080	1060-1180	940 - 1300	1040-1200	1100 - 1220
Best Uvas	N/A	1220 -	1160-1180	1140 - 1180	1320-1600	1340 - 1650	1260-1360	1260 - 1420
Other Uvas	1080	N/A	940-1120	1060 - 1120	1000-1300	940 - 1320	1040-1220	960 - 1240

MEDIUM GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

BOP	Leafy teas continued to sell well around last week's levels, whilst the others were mostly unsold due to a lack of suitable bids.
BOPF	Better sorts were mostly firm, whilst the others were marginally easier.
OP/OPA	A few well-made OP/OPA's were selectively dearer, whilst the others were firm to irregularly easier. Teas at the lower end were dearer by Rs. 20-40 per kg.
PEKOE/PEKOE1	PEK's were firm to easier by Rs. 50 per kg. Select Best PEK1's were firm to dearer, whilst the others and mixed varieties were easier by Rs. 50 per kg.
FBOP/FBOPF1	Good liquoring FBOP's were firm on last, whilst the others in the Best and Below Best categories were firm to easier. Select Best FBOPF1's were firm to easier, whilst the Below Best and teas at the lower end declined by Rs. 30 per kg.

QUOTATIONS LKR SALE DTE	BOP		BOPF		PEKOE/FBOP		OP	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
Good Mediums	1220-1500	1320 - 1550	1160-1220	1160 - 1180	1460-1700	1460 - 1800	1260-1420	1260 - 1420
Other Mediums	840-1040	800 - 1080	770-1000	790 - 1020	1000-1420	900 - 1440	920-1240	820 - 1240

UNORTHODOX / CTC TEAS

HIGH GROWN	BP1s - Hardly any offerings. PF1s - Sold around last levels.
MEDIUM GROWN	BP1s/PF1s - Irregular.
LOW GROWN	BP1s - Mostly unsold. PF1s - Sold around last levels.

QUOTATIONS LKR SALE DTE	BP1		PF1	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
High Grown	N/A	N/A	960-1220	980 - 1200
Medium Grown	900-1220	920 - 1140	1000-1220	1020 - 1200
Low Grown	1100	N/A	1180-1500	1180 - 1500

OFF GRADES

■ Incline from last week
■ Decline from last week
■ Static Market

FGS1/FGS

Teas in the Best category declined by Rs. 80-140 per kg. Below Best varieties, where quality was maintained, were firm to Rs. 20 per kg easier, whilst the balance were lower by Rs. 20- 40 per kg. Teas at the lower end of the market were easier by Rs. 20-40 per kg. Low Grown - In general, were firm to easier by Rs. 20 per kg. CTC - In general were firm on last.

BROKENS

In general, were firm on last.

BOP1A

Main Grade reducer varieties in the Best category together with the balance maintained around last week's levels. Below Best varieties were firm to dearer by Rs. 10-20 per kg, whilst the poorer sorts were appreciated by Rs. 20-30 per kg.

QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
Better Fannings (Orthodox)	760-1280	790 - 1140	780-960	790 - 980	780-920	770 - - 880
Better Fannings (CTC)	N/A	820 -	790-940	800 - 860	800-1200	780 - 1320
Other Fannings (Orthodox)	650-750	680 - 770	690-760	700 - 780	660-760	640 - 740
Other Fannings (CTC)	N/A	770 -	720-780	760 - 780	700-740	710 - 740
Good Brokens	840-1120	850 - 1200	810-1220	800 - 1180	800-1280	800 - - 1340
Other Brokens	750-830	780 - 840	730-780	710 - 780	680-780	700 - 780
Better BOP1As	940-1060	940 - 1020	940-1220	920 - 1000	920-1380	940 - 1380
Other BOP1As	830-920	900 - 920	840-920	870 - 900	840-900	860 - 920

DUSTS

DUST1

Select Best Dust1's were firm. A few better invoices of the Best variety were firm to dearer by Rs. 20-40 per kg, whilst the others were easier by a similar margin. The clean leaf types in the Below Best category were dearer by Rs. 40-50 per kg, whilst the others declined by Rs. 20-40 per kg. The poorer sorts remained firm. Low Grown types were firm all around. Best High and Mid Grown CTC's were easier by Rs. 20-40 per kg, whilst the Below Best varieties together with the poorer sorts were firm to dearer by a similar margin. Best Low Grown varieties declined by Rs. 20-40 per kg, whilst the Below Best varieties and poorer sorts were firm.

DUST

Clean leaf secondaries were lower by Rs. 40 per kg, except for a few select invoices which gained on special inquiry, whilst the poorer sorts and the Low Grown varieties were firm.

QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
Better Primary Dust (Orthodox)	1200-1650	1240 - 1750	1080-1200	1100 - 1260	1000-1080	1000 - 1060
Better Primary Dust (CTC) P. Dust	1120-1220	1120 - 1200	1150-1240	1140 - 1200	1160-1460	1160 - 1420
Below Best Primary Dust (Orthodox)	1060-1180	1100 - 1220	920-1060	940 - 1080	810-980	810 - 980
Other Primary Dust (CTC) P. Dust	920-1100	920 - 1100	890-1140	770 - 1120	820-1140	880 - 1120
Other Primary Dust (Orthodox)	760-1050	810 - 1080	730-900	700 - 920	730-800	690 - 800
Better Secondary Dust	1000-1160	1020 - 1300	850-890	880 - 960	1000-1140	980 -
Other Secondary Dust	730-980	700 - 1000	700-840	710 - 860	720-980	690 - 960

LOW GROWN TEAS

■ Incline from last week
■ Decline from last week
■ Static Market

FBOP/FBOP1	Select Best FBOP's were firm, whilst the Best and Below Best together with the bolder varieties were easier. Teas at the bottom were firm. FBOP1's, in general, were firm.
BOP	Select Best and Best BOP's were easier, whilst the balance sold around last levels.
BOP1	Select Best and Best BOP1's were firm, whilst the balance together with the bolder varieties were easier.
OP1	OP1's, in general, were firm.
OP	Well-made OP's were easier, whilst the Below Best and the bottom were firm.
OPA	Well-made OPA's together with the Below Best varieties declined, whilst the teas at the bottom sold around last levels.
PEKOE	Select Best PEK's were firm, whilst the Best and Below Best varieties were firm to selectively dearer. However, the mixed/open varieties were easier, whilst the balance sold around last levels. Select Best PEK1's were firm, whilst the Best and Below Best together with cleaner teas at the bottom appreciated. The balance too followed a similar trend.
BOPF	BOPF's, in general, were easier. However, teas at the bottom were fully firm.
FBOPF/FBOPF1	Very Tippy teas met with a good demand and were firm, whilst the Best and Below Best followed a similar trend. Teas at the bottom were irregular. However, the Leafier varieties were selectively dearer. Select Best FF1's were firm, whilst the Best and cleaner Below Best were firm to dearer. Balance were irregular following quality.

QUOTATIONS LKR SALE DTE	SELECT BEST		BEST		BELOW BEST		OTHERS	
	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar	10/11 Mar	18/19 Mar
FBOP 1	1800-1900	1800 - 1900	1500-1550	1500 - 1550	1300-1350	1300 - 1350	1000-1100	1000 - 1100
FBOP	2300-2450	2300 - 2500	1500-1550	1500 - 1550	1300-1350	1300 - 1350	900-1000	950 - 1000
BOP 1	2100-3000	2100 - 3000	1750-2050	1750 - 2050	1280-1420	1300 - 1460	850-1260	850 - 1280
BOP	1600-1800	1500 - 1800	1400-1450	1400 - 1450	1250-1350	1250 - 1350	950-1000	950 - 1000
BOPF	1400-1600	1300 - 1400	900-1000	900 - 1000	850-900	850 - 900	800-850	800 - 850
FBOPF (TIPPY)/FBOPF SP	3800-4800	3800 - 4800	3500-3600	3600 - 3700	2200-2600	2300 - 2700	1000	1000 -
FBOPF 1	1550-1700	1550 - 1700	1400-1450	1450 - 1500	1300-1350	1300 - 1350	950-1000	950 - 1000
FBOPF	1550-1800	1550 - 1800	1350-1450	1350 - 1450	1250-1300	1250 - 1300	900-950	900 - 950
OP 1	2800-3400	2700 - 3200	2400-2750	2350 - 2650	1650-2350	1650 - 2300	900-1550	900 - 1550
OP	1480-1650	1460 - 1750	1380-1460	1360 - 1440	1320-1360	1300 - 1340	950-1300	950 - 1280
OPA	1460-1900	1440 - 1850	1340-1440	1320 - 1420	1260-1320	1240 - 1300	900-1240	900 - 1220
PEKOE	1440-2200	1460 - 2250	1300-1420	1320 - 1440	1180-1280	1200 - 1300	800-1160	800 - 1180
PEK 1	1650-2250	1650 - 2200	1400-1600	1440 - 1600	1240-1380	1260 - 1420	850-1220	850 - 1240

TOP PRICE

WESTERN MEDIUM			
Ancoombra	BOP		1550
Uplands	BOP		1550
Dartry Valley	BOP	@	1500
Doombagastalawa	BOP	@	1500
Nayapane	BOP		1500
Harangalla	BOP	@	1480
Hatale	BOPSp		1420
Vellai Oya	BOPF/BOPFSp		1180
Ancoombra	BOP1		1750
Dartry Valley	FBOP/FBOP1	@	1750
Harangalla	FBOP/FBOP1	@	1700
Imboolpittia	FBOP/FBOP1	@	1600
Nayapane	FBOP/FBOP1		1600
New Rothschild	FBOP/FBOP1		1600
Dartry Valley	FBOPF/FBOPF1	@	1650
Meezan	OP/OPA		1380
Hatale	OP/OPA		1380
Craighead	OP1	@	1950
Harangalla	OP1	@	1600
Ancoombra	OP1		1600
Harangalla	PEK/PEK1		1800
WESTERN HIGH			
Great Western	BOP		2750
Dessford	BOP	@	2150
Wattegodde	BOP	@	2100
Robgill	BOPSp	@	1900
Holyrood	BOPSp	@	1650
Robgill	BOPF/BOPFSp	@	1650
Gouravilla	BOPF/BOPFSp	@	1600
Wattegodde	BOPF/BOPFSp	@	1600
Great Western	BOPF/BOPFSp		1600
Torrington	BOP1	@	1460
Inverness	FBOP/FBOP1		1550
Bambarakelly	FBOP/FBOP1		1550
Queensberry	FBOP/FBOP1	@	1480
Torrington	FBOP/FBOP1	@	1440
Inverness	FBOPF/FBOPF1		1460
Torrington	OP/OPA	@	1320
Venture	OP/OPA		1320
Venture	OP1		1480
Annfield	PEK/PEK1		1550
Profto Super	PEK/PEK1		1550
Wattegodde	PEK/PEK1	@	1480
Mattakelle	PEK/PEK1		1480
NUWARA ELIYAS			
Kenmare	BOP		1000
Kenmare	BOPSp	@	1020
Lovers Leap	BOPF/BOPFSp		1500
Mahagastotte	BOPF/BOPFSp	@	1380
Court Lodge	BOPF/BOPFSp	@	1340
Kenmare	FBOP/FBOP1		1320
Kenmare	OP/OPA	@	1200
Lovers Leap	PEK/PEK1		1440
UDAPUSSELLAWAS			
Kirklees	BOP		1040
Luckyland	BOPSp		1080
Kirklees	BOPSp		1080

UDAPUSSELLAWAS			
Luckyland	BOPF/BOPFSp		1140
Delmar	FBOP/FBOP1	@	1600
Blairlomond	FBOP/FBOP1	@	1500
Delmar	FBOPF/FBOPF1	@	1440
Blairlomond	FBOPF/FBOPF1	@	1300
Maha Uva	FBOPF/FBOPF1	@	1140
Delmar	OP/OPA		1380
Blairlomond	OP/OPA	@	1260
Delmar	OP1	@	1550
Delmar	PEK/PEK1	@	1440
Alma	PEK/PEK1		1440
Blairlomond	PEK/PEK1	@	1400
LOW GROWNS			
Golden Garden	BOP		1850
Athukorala Group Super	BOPSp		1550
Pothotuwa	BOPF	@	1460
Dellawa	BOPF	@	1440
Rajjuruwatta Super	BOPF		1440
Rajjuruwatta Super	BOPFSp		1800
Sithaka	FBOP		2650
Pothotuwa	FBOP	@	2600
Wattahena	FBOP1		2250
Danawala	FBOPF		1850
Gunawardena	FBOPF	@	1800
Katanwila	FBOPF		1800
Hidellana	FBOPF	@	1750
Allen Valley	FBOPF		1750
Sithaka	FBOPF		1750
Pothotuwa	FBOPF1	@	1700
Suwishka	FBOPF1		1700
Adams View	FBOPF1	@	1650
Hedigalla	FBOPF1		1650
Sithaka	FBOPF1		1650
Pothotuwa	BOP1	@	3000
Pothotuwa	OP1	@	3200
Bogoda Group	OP		1750
Kolonna Super	OP	@	1700
Golden Garden	OP		1700
Kosgahadola Ella	OP	@	1600
Kings Bru	OP	@	1600
Bogoda Group	OP		1600
A.C.U. Super	OP		1600
Galahitiya	OP		1600
Nelunwatta	OP		1600
Liyonta	OPA		1850
Lumbini	PEK		2250
Mulatiyana Hills	PEK1		2200
New Batuwangala	PEK1		2200
Andaradeniya Super	PEK1		2150
Golden Garden	PEK1		2150
Rajjuruwatta Super	PEK1		2150
Dampahala	PEK1		2150
Hidellana	PEK1	@	2100
H.P.P. Tea	PEK1		2100

UVA MEDIUM			
Halpewatte Uva	BOP	@	1460
Hindagala	BOPSp		1200
Dickwella	BOPF/BOPFSp	@	1420
Dickwella	BOP1	@	1950
Demodera 'S'	BOP1	@	1950
Sarnia Plaiderie	FBOP/FBOP1	@	1650
Telbedde	FBOP/FBOP1	@	1650
Sarnia Plaiderie	FBOPF/FBOPF1		1500
Cecilton	OP/OPA		1420
Misty-Uva	OP/OPA	@	1380
Dickwella	OP1		1900
Telbedde	OP1	@	1850
Sarnia Plaiderie	PEK/PEK1	@	1600
Misty-Uva	PEK/PEK1	@	1600
UVA HIGH			
Pitaratmalie	BOP		1220
Poonagalla	BOPSp		900
Ampittiakande	BOPSp		900
Nayabedde	BOPF/BOPFSp		1180
Uva Highlands	BOP1		1800
Glenanore	BOP1	@	1550
Ellathota Uva	BOP1	@	1500
Battawatte	BOP1		1500
Gonamotawa	FBOP/FBOP1	@	1600
Glenanore	FBOP/FBOP1		1600
Uva Highlands	FBOP/FBOP1	@	1550
Gonamotawa	FBOPF/FBOPF1	@	1440
Battawatte	OP/OPA		1380
Ellathota Uva	OP/OPA	@	1340
Mount Uva	OP/OPA		1340
Uva Highlands	OP1	@	1600
Ellathota Uva	OP1	@	1550
Battawatte	OP1		1550

UVA HIGH			
Battawatte	PEK/PEK1		1600
Gonamotawa	PEK/PEK1	@	1550
UNORTHODOX HIGH			
Dunsinane CTC	PF1	@	1200
Dunsinane CTC	BPS	@	1180
UNORTHODOX MEDIUM			
New Peacock CTC	PF1	@	1200
New Peacock CTC	BP1		1140
Donside CTC	BPS		810
UNORTHODOX LOW			
Kalubowitiyana CTC	PF1	@	1500
Liyonta CTC	PF1		1500
Nelunwatta CTC	BP1	@	980
PREMIUM FLOWERY			
Greenwin Super	FBOPFSp		4650
Adams View	FBOPFSp	@	4100
Devagiri	FBOPFSp	@	3200
Rathmalgoda Super	FBOPFExSp		5400
New Udumullagoda Super	FBOPFExSp1		4300
DUSTS			
Mattakelle	DUST 1		1750
Great Western	DUST 1		1750
Hingalgoda CTC	PD		1420
OFF GRADES			
Gouravilla	FGS/FGS1	@	1140
St. Coombs	FGS/FGS1	@	1140
Agraouvah	FGS/FGS1		1140
Hingalgoda CTC	PF		1320
Chandrika Estate	BM		1160
Uplands	BM		1160
Suwishka	BP		1340
Chandrika Estate	BP	@	1320
Subhagya	BP	@	1300
Aldora	BOPIA	@	1380

QUANTITY SOLD

DURING THE PERIOD 10TH-15TH MARCH 2025	WEEKLY (KGS)		TODATE (KGS)	
	2025	2024	2025	2024
PRIVATE SALES	213,775	140,193	2,266,182	1,168,614
PUBLIC AUCTION	4,247,944	4,718,209	48,847,520	46,514,846
FORWARD CONTRACTS	47,000	30,000	661,336	230,000
DIRECT SALES	NIL	NIL	NIL	NIL
TOTAL	4,508,719	4,888,402	51,775,038	47,913,460
BMF EXCLUDED FROM PRIVATE SALE	13,000	16,400	434,530	409,065

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Quantity (M/kgs)			AVG Price (LKR)			Avg Price (USD)		
	2025	2024	2023	2025	2024	2023	2025	2024	2023
05TH MARCH 2025	4.63	4.17	3.87	1197.13	1364.76	1471.03	4.11	4.46	4.11
11TH MARCH 2025	4.25	4.72	4.26	1213.87	1344.33	1267.04	4.17	4.39	3.54

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2025	2024	2023
USD	292	302.07	319.84
STG.PD	347.30	386.02	387.92
EURO	316.78	329.01	341.42
YEN	1.94	2.04	2.39

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 10 10TH/ 11TH MARCH 2025	WEEKLY(LKR)			TODATE (LKR)			WEEKLY(USD)			TODATE(USD)		
	2025	2024	2023	2025	2024	2023	2025	2024	2023	2025	2024	2023
Uva High Grown	1078.36	1220.17	1168.34	1039.92	1066.85	1237.67	3.70	3.99	3.27	3.53	3.40	3.45
Western High Grown	1197.07	1285.54	1311.18	1155.89	1166.49	1467.92	4.11	4.20	3.67	3.93	3.72	4.09
CTC High Grown	1105.80	1166.12	1198.48	1096.33	1130.68	1252.44	3.80	3.81	3.35	3.72	3.60	3.49
High Grown (Summary)	1173.64	1268.67	1275.12	1122.80	1142.79	1407.27	4.03	4.15	3.56	3.81	3.64	3.92
Uva Medium Grown	1143.05	1282.21	1133.21	1070.47	1139.21	1247.87	3.92	4.19	3.17	3.64	3.63	3.48
Western Medium Grown	1052.61	1187.18	1101.01	1033.41	1116.21	1215.50	3.61	3.88	3.08	3.51	3.56	3.39
CTC Medium Grown	978.04	1013.04	1090.40	969.63	951.11	1120.40	3.36	3.31	3.05	3.29	3.03	3.12
Medium Grown (Summary)	1072.87	1214.90	1109.89	1044.48	1122.50	1224.79	3.68	3.97	3.10	3.55	3.58	3.41
Orthodox Low Grown	1276.32	1424.98	1316.20	1273.73	1430.38	1543.71	4.38	4.66	3.68	4.33	4.56	4.30
CTC Low Grown	991.71	1016.39	955.98	966.66	1063.72	1049.70	3.41	3.32	2.67	3.28	3.39	2.92
Low Grown(Summary)	1261.90	1397.96	1296.94	1260.75	1404.94	1517.04	4.33	4.57	3.63	4.28	4.48	4.23
Total	1213.87	1344.33	1267.04	1199.13	1308.86	1452.64	4.17	4.39	3.54	4.07	4.17	4.05

Source: Oanda Exchange Rates

Source: MSL - Averages

SRI LANKA TEA PRODUCTION (M/KGS)

FEBRUARY 2025

Elevation	CTC		CHANGE 24/25		ORTHODOX		CHANGE 24/25		TOTAL		CHANGE 24/25	
	2025	2024	Actual	%	2025	2024	Actual	%	2025	2024	Actual	%
HIGH	274,187	417,920	-0.14	-34.39	3,085,021	4,002,924	-0.92	-22.93	3,359,208	4,420,844	-1.06	-24.01
MEDIUM	547,293	554,736	-0.01	-1.34	1,975,632	3,009,117	-1.03	-34.35	2,522,925	3,563,853	-1.04	-29.21
LOW	589,527	813,378	-0.22	-27.52	8,966,264	11,012,669	-2.05	-18.58	9,555,791	11,826,047	-2.27	-19.20
GREEN TEA	000	000	0.00	N/A	000	000	0.00	N/A	158,205	185,270	-0.03	-14.61
T/B Adjustment	000	000	0.00	N/A	000	000	0.00	N/A	00	00	00	00
TOTAL	1,411,007	1,786,034	-0.38	-21.00	14,026,917	18,024,710	-4.00	-22.18	15,596,129	19,996,014	-4.40	-22.00

JANUARY - FEBRUARY 2025

Elevation	CTC		CHANGE 24/25		ORTHODOX		CHANGE 24/25		TOTAL		CHANGE 24/25	
	2025	2024	Actual	%	2025	2024	Actual	%	2025	2024	Actual	%
HIGH	626,665	803,471	-0.18	-22.01	7,311,671	7,093,200	0.22	3.08	7,938,336	7,896,671	0.04	0.53
MEDIUM	1,247,661	1,041,455	0.21	19.80	4,670,287	5,065,155	-0.39	-7.80	5,917,948	6,106,610	-0.19	-3.09
LOW	1,377,558	1,713,933	-0.34	-19.63	21,581,142	22,481,591	-0.90	-4.01	22,958,700	24,195,524	-1.24	-5.11
GREEN TEA	000	000	0.00	N/A	000	000	0.00	N/A	349,411	333,271	0.02	4.84
T/B Adjustment	000	000	0.00	N/A	000	000	0.00	N/A	00	00	00	00
TOTAL	3,251,884	3,558,859	-0.31	-8.63	33,563,100	34,639,946	-1.08	-3.11	37,164,395	38,532,076	-1.37	-3.55

SRI LANKA TEA EXPORTS

DESCRIPTION	QUANTITY (kgs)	VALUE	APPROX AVG UNIT FOB VALUE PER KG.RS/CTS
FEBRUARY 2025			
Tea In Bulk	8,973,112	13,065,012,642	1,456.02
Tea In Packets	8,641,200	14,188,151,279	1,641.92
Tea In Bags	2,138,240	5,691,556,110	2,661.79
Instant Tea	259,163	949,179,533	3,662.48
Green Tea	386,594	1,548,478,864	4,005.44
Total	20,398,309	35,442,378,428	1,737.52
FEBRUARY 2024			
Tea In Bulk	11,049,741	16,975,483,296	1,536.28
Tea In Packets	8,292,707	14,150,745,339	1,706.41
Tea In Bags	2,263,673	6,221,479,103	2,748.40
Instant Tea	295,699	943,158,182	3,189.59
Green Tea	410,526	1,635,475,528	3,983.85
Total	22,312,346	39,926,341,448	1,789.43
JANUARY TO FEBRUARY 2025			
Tea In Bulk	17,214,676	25,340,623,077	1,472.04
Tea In Packets	17,133,606	27,837,296,507	1,624.72
Tea In Bags	4,244,593	11,203,472,252	2,639.47
Instant Tea	459,029	1,646,783,376	3,587.54
Green Tea	720,931	2,792,204,137	3,873.05
Total	39,772,835	68,820,379,349	1,730.34
JANUARY TO FEBRUARY 2024			
Tea In Bulk	19,608,749	29,771,751,383	1,518.29
Tea In Packets	16,135,167	27,325,081,998	1,693.51
Tea In Bags	4,132,171	11,283,801,076	2,730.72
Instant Tea	446,179	1,419,021,244	3,180.39
Green Tea	754,075	2,943,440,607	3,903.38
Total	41,076,341	72,743,096,308	1,770.92

Source : Sri Lanka Customs Statistical Dept.

MAJOR IMPORTERS OF SRI LANKA TEA

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Country	Bulk Tea	Packeted Tea	Tea Bags	Instant Tea	Green Tea	Total 2025	Total 2024
IRAQ	613,040.00	5,244,782.74	109,044.08			5,966,866.82	5,303,423.18
RUSSIA	3,317,393.00	634,987.96	63,534.43		72,754.89	4,088,670.28	4,526,825.21
LIBYA		3,625,460.00		196.80	10,340.00	3,635,996.80	482,639.80
U.A.E.	2,001,151.00	635,355.64	60,932.51	1,274.29	81,528.22	2,780,241.66	4,980,423.97
TÜRKIYE	784,911.25	1,175,222.00	9,132.00			1,969,265.25	2,984,144.84
CHILE	1,395,435.00	50,384.56	384,959.43	193.99	17,389.11	1,848,362.09	1,468,540.49
SAUDI ARABIA	448,486.00	774,006.85	341,411.15	025.90	32,118.27	1,596,048.17	1,629,529.83
CHINA	1,389,023.64	167,169.26	32,780.69	1,014.53	4,499.44	1,594,487.56	1,596,163.67
AZERBAIJAIN	1,375,818.00	121,487.50	720.00		4,934.40	1,502,959.90	1,494,284.60
IRAN	922,579.00	369,910.00				1,292,489.00	2,903,616.50
GERMANY	830,531.00	318,747.10	30,479.58	15,560.00	7,060.37	1,202,378.05	1,570,083.93
SYRIA	217,030.00	640,181.00	193,853.48	3,000.00		1,054,064.48	1,233,552.58
U.S.A.	269,147.60	373,470.70	151,622.73	32,000.00	137,477.61	963,718.64	979,151.67
JAPAN	645,492.00	32,945.87	151,621.52	040.00	1,513.35	831,612.74	720,096.54
POLAND	257,577.00	130,175.97	306,054.17	1,560.00	34,935.86	730,303.00	492,247.29
JORDAN		383,030.00	333,403.20		2,729.28	719,162.48	826,146.40
TAIWAN	547,000.21	68,930.24	3,258.44	3,660.00	7,903.35	630,752.24	565,097.75
HONG KONG	418,294.76	45,131.39	11,501.48		5,404.92	480,332.55	507,928.62
KUWAIT		279,497.50	149,514.39		3,197.20	432,209.09	513,498.86
BELGIUM	2,250.00	381,172.79	33,959.52	011.25	12,957.52	430,351.08	426,200.78
IRELAND		201.60	4,164.38	379,200.00	1,040.30	384,606.28	357,846.32
ISRAEL	144,280.00	47,730.00	160,227.44	004.80	16,927.50	369,169.74	188,804.10
AUSTRALIA	57,349.00	55,218.60	219,849.98	1,839.45	23,102.28	357,359.31	452,526.79
TUNISIA	337,225.00					337,225.00	
NETHERLANDS (HOLLAND)	9,900.00	87,749.50	145,044.38	855.00	32,795.73	276,344.61	264,875.01

WORLD TEA PRODUCTION (M/KGS)

	2023	2024	2025	TODATE			DIFFERENCE +/-	
	2023	2024	2025	2023	2024	2025	2023 vs 2024	2024 vs 2025
Feb								
Sri Lanka	18.7	19.9	15.6	37.2	38.6	37.2	1.4	-1.4

	2022	2023	2024	TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Jan								
North India	0	0.4	0.1	0	0.4	0.1	0.4	-0.3
South India	13.6	17	16.9	13.6	17	16.9	3.4	-0.1

	2022	2023	2024	TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Dec								
Bangladesh	7.8	7.8	6.4	93.8	102.9	93	9.1	-9.9
Kenya	55.3	54.3	55.8	535	570.3	598.5	35.3	28.2

	2022	2023	2024	TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Nov								
Malawi	1.7	2.7	3.2	43.1	39.3	44.8	-3.8	5.5



DETAILS OF AWAITING SALE

SALE NO : 12

Scheduled for 25TH/26TH MARCH 2025

	LOTS	QUANTITY
ExEstate	850	850,125
High & Medium	1,456	613,764
Leafy	1,870	665,263
Semi Leafy	1,498	594,031
Tippy	1,745	795,744
Premium Flowery	369	49,969
OffGrades	2,041	1,027,212
Dust	527	445,848
Total	10,356	5,041,956
RePrint	809	407,318

01/04/2025

Buyers Prompt

02/04/2025

Sellers Prompt

This sale last year
Sale No. 12 | 19TH/ 20TH MARCH 2024

Lots :10,148
Re-print Lots :501
Quantity :5,135,766 kgs
Re-print Quantity :236,354 kgs

LOW GROWN CATALOGUES

Violations Excluded

06/03/2025

LEAFY

Closed

SEMI-LEAFY

Closed

TIPPY

Closed

OTHER MAIN SALE CATALOGUES

06/03/2025

HIGH & MEDIUM

Closed

PREMIUM FLOWERY

Closed

OFF GRADES

Closed

NO .OF PKGS

130,946

CTC

8,960 Pkgs - 485,245 kgs

ORDER OF SALE

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust	Approx Selling time of F&W Catalogues	
LC	MB	CTB	25TH	
AS	FW	LC	MARCH 2025	
FW	AS	BC	9.00am	Semi-Leafy Teas
MB	EB	FW	9.30am	Low Grown - Leafy Teas
EB	CTB	MB	9.45am	Low Grown - Tippy Teas
JK	JK	AS	10.30am	Main Sale - High & Medium
BC	LC	JK	3.30pm	BOP1A
CTB	BC	EB	4.30pm	Premium Flowery
			5.00pm	Off Grade
BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd			26TH	
LC - Lanka Commodity Brokers Ltd AS - Asia Siyaka Commodities PLC			MARCH 2025	
EB - Eastern Brokers Ltd JK - John Keells PLC			9.30am	Ex-Estate
CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd			12.00pm	Dust

DETAILS OF AWAITING SALE

SALE NO : 13

Scheduled for 01ST/02ND APRIL 2025

	LOTS	QUANTITY
ExEstate	817	796,927
High & Medium	1,764	770,398
Leafy	1,988	749,576
Semi Leafy	1,515	629,225
Tippy	1,888	879,635
Premium Flowery	345	51,521
OffGrades	2,405	1,183,712
Dust	573	489,801
Total	11,295	5,550,795
RePrint	773	383,148

08/04/2025

Buyers Prompt

09/04/2025

Sellers Prompt

**This sale last year
Sale No. 13 | 26TH/ 27TH MARCH 2024**

Lots :10,822
Re-print Lots :487
Quantity :5,504,477 kgs
Re-print Quantity :220,669 kgs

LOW GROWN CATALOGUES

Violations Excluded

14/03/2025

LEAFY
Closed

SEMI-LEAFY
Closed

TIPPY
Closed

OTHER MAIN SALE CATALOGUES

14/03/2025

HIGH & MEDIUM
Closed

PREMIUM FLOWERY
Closed

OFF GRADES
Closed

NO .OF PKGS
146,857

CTC
9,195 Pkgs - 496,719 kgs

CATALOGUE CLOSURE DETAILS

01/02

APRIL 2025

Sale No. 13

The Ex-Estate catalogue closed on 14th March 2025, excluding violations. The Main Sale catalogues too closed on 14th March 2025, excluding violations.

07/08

APRIL 2025

Sale No. 14

The Ex-Estate and Main Sale catalogues are scheduled to close on 20th March 2025.

22/23

APRIL 2025

Sale No. 15

The Ex-Estate and Main Sale catalogues are scheduled to close on 27th March 2025.

TEA MARKETS AROUND THE WORLD

MOMBASA AUCTION

17TH & 18TH MARCH 2025 (SALE NO. 11)

Good general demand prevailed for the 192,918 packages available in the market with 26.67% remaining unsold.

OFFERINGS

Leaf Grades - 111,160 packages (7,342,641.00 kilos) - 56.39% unsold.

Dust Grades - 60,440 packages (4,533,607.00 kilos) - 13.85% unsold.

Secondary Grades - 21,318 packages (1,114,144.00 kilos) - 9.28% unsold,

MARKETS

Pakistan Packers, Yemen and other Middle Eastern countries were active but at lower levels while Afghanistan and Bazaar showed some support. Egyptian Packers and UK maintained enquiry but at lower rates while Kazakhstan, other CIS states and Russia were less active. Sudan were absent while Local Packers were operating. Somalia maintained interest at the lower end of the market.

LEAF GRADES (M2 & M3) BP1:

Best - Saw irregular interest at mostly easier levels and lost up to USC66 but a few lines were up to USC8 above last levels.

Brighter - Were up to USC27 below previous rates.

Mediums - KTDA mediums shed up to USC25 with plantation mediums discounted by up to USC24 but some invoices were up to USC12 dearer.

Lower Medium - Mostly easier by up to USC17.

Plainer - Less support and shed up to USC17.

PF1:

Best - Met irregular enquiry ranging between firm to USC12 dearer to easier by a similar margin with some teas discounted by up to USC34.

Brighter - Saw irregular interest and varied between steady to mostly dearer by up to USC11 to easier by up to USC7.

Mediums - KTDA mediums were irregular ranging between firm to USC24 dearer to easier by up to USC21 with plantation mediums irregularly discounted by up to USC29.

Lower Medium - Saw some teas gaining by USC14 to mostly easier by up to USC12.

Plainer - Firm to USC10 dearer to easier by up to USC11.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	267 - 334	296 - 404
Good	264 - 328	272 - 324
Good Medium	224 - 290	274 - 318
Medium (KTDA)	144 - 205	148 - 274
Medium (Plantations)	140 - 196	146 - 210
Lower Medium	130 - 151	122 - 165
Plainer	096 - 135	081 - 133

DUST GRADES (M1) PDUST:

Best - Were irregularly easier by USC25 with some teas up to USC52 below previous levels.

Brighter - Were up to USC21 easier.

Mediums - KTDA mediums saw irregular and mostly easier interest shedding up to USC19 while plantation mediums lost USC20 with some teas discounted by up to USC36.

Lower Medium - Mostly lost up to USC22 but some invoices were USC7 above last rates.

Plainer - Steady to USC6 dearer to easier by up to USC10.

DUST1:

Best - Saw irregular enquiry ranging between firm to USC6 dearer to mostly easier by up to USC16.

Brighter - Varied between mostly easier by up to USC16 with some lines steady while others were up to USC18 dearer.

Mediums - KTDA mediums shed up to USC14 with plantation mediums discounted by up to USC11.

Lower Medium - Irregular and varied between USC6 dearer to easier by up to USC13.

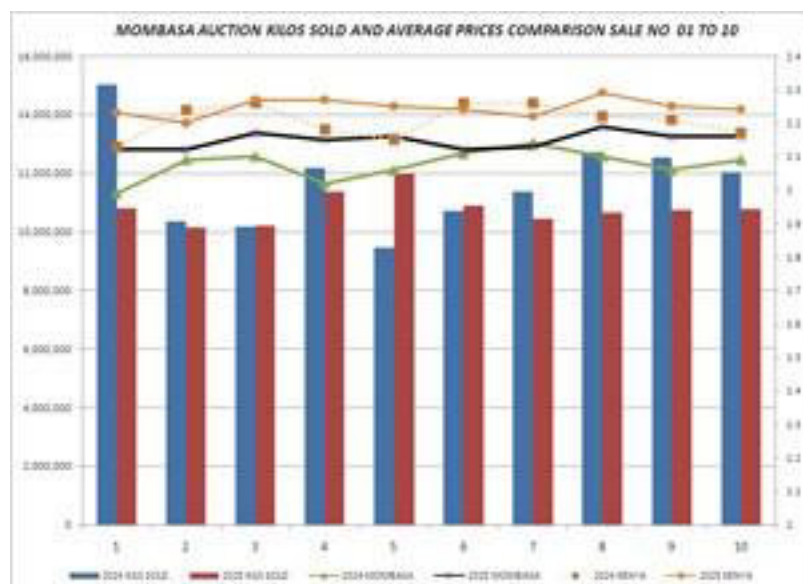
Plainer - Irregular and ranged between mostly easier by up to USC8 but some lines appreciated by up to USC15.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	270 - 374	267 - 352
Good	267 - 300	260 - 303
Good Medium	260 - 320	260 - 304
Medium (KTDA)	142 - 264	140 - 258
Medium (Plantations)	178 - 255	175 - 205
Lower Medium	117 - 182	122 - 172
Plainer	090 - 146	090 - 139

SECONDARY GRADES (S1)

In the Secondary Catalogues, best BPs eased while others were firm with PFs generally steady. Clean well sorted coloury Fannings held value with similar DUSTs firm. Other Fannings saw irregular and easier absorption while DUSTs held value. BMFs were readily absorbed.

SECONDARY QUOTATIONS (USC)	BP / BP2	PF / PF2	FNGS1 FNGS	DUST DUST2	BMF
Best / Good	175 - 261	188 - 190	130 - 239	108 - 274	090
Good Medium / Medium	-	-	125 - 162	100 - 188	-
Lower Medium	110 - 148	114 - 138	105 - 136	074 - 128	078 - 100
Plainer	098 - 141	080 - 119	084 - 106	084 - 098	076 - 086



Courtesy - Africa Tea Brokers Limited.

BANGLADESH AUCTION

18TH MARCH 2025 (SALE NO. 45)

CTC LEAF: 46,551 packages of tea on offer met with a limited demand.

BROKENS/FANNINGS: Clean liquoring teas on offer met with a good demand and sold well in line with quality particularly the brighter sorts. All other descriptions saw only limited demand and met with heavy withdrawals. BLF teas were difficult of sale and withdrawals were heavy in this category.

DUST: 5,819 packages of tea on offer met with good demand. A select few clean liquoring Dusts particularly the CDs sold well at dearer rates. Remainder, mostly reprinted saw only limited demand with heavy withdrawals. Blenders lent fair support with improved interest from the Loose tea buyers.

COMMENTS: Market followed a similar trend as of last week's sale whereby a few bright teas on offer sold well. All others which were end of season types met with a restricted demand with heavy withdrawals. Blenders were the mainstay of the market with only some support from the Loose tea buyers. CDs were the bright feature of the sale.

Our Catalogue: (Sale 45) Avg : Tk 183.87, Sold 39.22% , (Sale 44) Avg : Tk 175.97, Sold 30.40%.

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
<i>Best</i>	1.78-1.86	<i>Best</i>	1.78-1.86
<i>Good</i>	1.65-1.74	<i>Good</i>	1.65-1.74
<i>Medium</i>	1.40-1.49	<i>Medium</i>	1.40-1.49
<i>Plain</i>	1.32-1.36	<i>Plain</i>	1.32-1.36
<i>BLF</i>	1.32-nom	<i>BLF</i>	1.32 -nom

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

COONOR AUCTION

14TH MARCH 2025 (SALE NO. 11)

CTC LEAF

DEMAND: - Continued Good demand.

MARKET: - The total CTC leaf teas sold this week was 90.83 (898,207.60kgs) of the total offering of 988,821.30Kgs.

BEST:- Good demand at erratic price levels following quality. Regional packagers were fairly active along with local buyers.

GOOD:- Continued selective demand on this category and prices continued to be irregular and easier. There were no fanning grade on offer in this category once again. Regional packagers, upcountry buyers were very selective and continued to be price sensitive.

BETTER MEDIUM :- Selective demand continued to persist on this category. Prices at the lower end of this category saw a decline by Rs 2 to 3. Few invoices were sold at the top end price levels of the medium category teas and were no disparity in levels. However, the top end witnessed about Rs 2 to 4 or sometimes more drop in prices. Major blenders continued to be very choosy and price sensitive. The upcountry and local buyers being fairly active. Exporters were selective on the larger and medium broken.

MEDIUM:- Good demand with prices ruling at barely steady to easier levels. The top end of the medium & Smaller broken fetched prices at par a rupee more than the bottom end of better medium categories for select invoices. Major blenders were fairly active along with fair participation from the up country buyers. Exporters were fairly active but their off-take on the larger broken were less compared to previous week and were price sensitive.

PLAINERS:- Good demand with larger broken at steady prices. All other sorts in this category sold barely steady prices. Exporters were active on the larger and select medium broken. Major blenders and internal buyers were selective along with the upcountry buyers.

BUYING PATTERN: - The major blenders off take was 40.99% of the total CTC leaf sold.

ORTHODOX LEAF

DEMAND: - Good demand.

MARKET: - All categories of teas continue to meet with good demand with prices ruling firm to dearer following quality and competition.

BUYING PATTERN: - Exporters & up country buyers continued to be active.

CTC DUST

DEMAND: - Fairly improved demand was witnessed this week.

MARKET: - CTC dust offer this week was at 276,351.90Kgs of which 258,086.00kgs were sold (93.39%). Best teas continue to meet good demand and prices were irregular following quality and competition. Good category teas saw a mixed demand with prices irregularly easier. Better medium teas were barely steady to easier. Medium and the plainer category teas sold at barely steady levels.

BUYING PATTERN: - Major blenders were continued to be selective on whole range of teas. Regional and local packeteers were fairly active on the best category teas with easier prices than last. Up country and the local buyers were selective. Exporters were active on medium & plainer, cleaner, blacker sorts.

ORTHODOX DUST

DEMAND: - Good demand.

MARKET: - Primary dusts sold at firm prices following quality and competition especially on the high grown, others sold too sold firm. Secondary teas were steady to easier from last levels.

BUYING PATTERN: - Regional & local packeteers were active on primary dusts. Exporters continue to be choosy on the secondary dusts.

Courtesy - J.Thomas & Co. Pvt. Ltd

TEA MARKETS AROUND THE WORLD

COCHIN AUCTION

12TH MARCH 2025 (SALE NO. 11)

QUANTITY	2025 kgs	2024 kgs
ORX LEAF	1,58,667	2,44,844
CTC LEAF	41,383	49,207
TOTAL	2,00,050	2,94,051

ORTHODOX LEAF

MARKET:

This week witnessed good demand.

Clean, black, well-made, Whole Leaf and Larger Broken were fully firm to occasionally dearer;

The Remainder was irregular and marginally lower, following quality. BUYING PATTERN:

M.E. - Active

C.I.S. - Good support HUL - Absent

CTC LEAF

MARKET:

Good demand this week too.

The Good and Medium varieties were irregular around last; Plainer sorts were easier by Re.1 - 2.

BUYING PATTERN:

Major Blenders - Absent Internal - Active Exporters - Absent

Courtesy - J.T. COCHIN

MALAWI AUCTION

12TH MARCH 2025 (SALE NO. 11)

LIMBE MARKET REPORT SALE 11 HELD ON 12/03/2025

There was improved demand at irregular rates for the 5380 packages on offer.

BP1 were up to 4USC dearer on last.

PF1 were firm on last to 4USC easier where sold.

PD held firm where sold.

D1 were fully firm on last.

PF1SC tended firm on last.

Secondary fngs were firm to 1USC dearer, respective dusts held firm where sold.

Courtesy - TEA BROKERS CENTRAL AFRICA LIMITED

KOLKATA /GUWAHATI/ SILIGURI AUCTION

The above market report details were not available at the time of printing this publication.